

Sanear Consulting Solutions

Capability Statement

Company Structure: Sanear Corporation DBA Sanear Consulting Solutions (SCS)
Small Business Certifications: **Small Disadvantaged Business (SDB), NC HUB Cert. and MBE**
Registration Information: **UEI:** N59LUZTXFYG7; **CAGE CODE:** 5QGR7; **SAM Registered**
Principal: James G. Smith, CEO-President

Services:

- **Strategic Planning & Transformation:** SCS helps clients leverage technology to enhance delivery execution via Strategic analysis, Project Management Triangle analysis, Integration Framework Assessments for Pre and Post M&A, Process reengineering, Digital transformation and Change management.
- **Management Consulting:** SCS offers strategic consulting services to help clients optimize their operations, improve efficiency, and achieve their mission objectives. Services include: Management consulting, strategic planning, process improvement, Program & project management and Organizational transformation.
- **Technology, Data and Analytics:** SCS helps clients harness the power of data through advanced analytics, data visualization, and Artificial Intelligence assisting clients in making data-driven decisions, enhance efficiency, and improve outcomes.
- **Healthcare Consulting:** SCS offers specialized IT services to healthcare clients, supporting electronic health records (EHR) implementation, health data interoperability, healthcare analytics and RCM revenue recovery
- **Temporary Consulting and Technical Staffing:** SCS provides staff resources for specific functions such as technology, finance, project management and procurement

Core Competencies/Specializations: Strategic planning, Strategic planning, management and business consulting, program & project management, AI (Google Gemini & ChatGPT), data analytics, cybersecurity, e-commerce, social media, operational optimization; Financial planning & analysis, risk management, quality control & testing, compliance, governance, innovation, transformation, executive reporting, execution planning consulting; Revenue recovery of Uncollectible Notes & Accounts Receivable, System conversion

NAICS Codes: 541511, 541512, 541519, 541611, 522390, 541612, 541618

Experience of Key Personnel: James G. Smith, SCS, CEO & President is responsible for the overall management, day-to-day operation, and business development, bid/proposal management for the company. Managed a \$170M P&L in Wholesale banking LOB. He has over 30 years of experience with commercial and government contracting. Mr. Smith earned a BA Degree from Rutgers University and a MS Degree from Johns Hopkins University.

Past Performance: Federal Reserve Board, US Treasury-United States Mint, US State Department, Bank of America, Wells Fargo, HTS

Partners: Amazon AWS, Adobe, HTS